



Government of Nepal
Office of the Investment Board

INVITATION FOR EXPRESSION OF INTEREST For
A Feasibility Study to Establish a Chemical Fertilizer Plant in Nepal

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- ◆ The Investment Board of Nepal ("IBN") is considering establishing an Ammonia-Urea Chemical Fertilizer Plant ("Plant") in Nepal through private sector investments. According to the Ministry of Agricultural Development ("MoAD"), Nepal's economy is mainly dependent on the agricultural sector, which accounts for 36% of the Gross Domestic Product and absorbs 66% of the labor population. The demand for chemical fertilizer in the fiscal year 2011/12 (2068/69 BS) was 700,000 metric tons according to the ministry. Nepal does not manufacture chemical fertilizer and the demand is met entirely through import. Adequate and timely supply of quality fertilizer has been a perennial problem for the country. The IBN wishes to explore the possibility of establishing a fertilizer plant. In a bid to develop a chemical fertilizer plant, IBN is in the process of hiring a consultant to prepare a detailed feasibility study. The study will be funded by the Government of Nepal ("GoN").
- ◆ IBN invites Expression of Interest ("EOI") from any interested, qualified, eligible and experienced domestic/international Firms/Companies ("Consultant" or "Consultants") to prepare a detailed Feasibility Study Report ("FSR") for the establishment of the aforementioned Plant. Experienced, eligible and willing Consultants are invited to submit their EOI, either alone or as a consortium. No Consultant, either solely or as part of a consortium, shall be represented in more than one EOI submission.
- ◆ The Consultant shall conduct the study and provide detailed FSR of the Plant within the specified time frame.
- ◆ The instruction to the Consultant, prescribed formats, evaluation criteria, scope of work, duration of study, and other details of the project will be mentioned in the Terms of Reference ("ToR"), which can be obtained from the details provided below.
- ◆ Objectives of the study:
The objective of this study is to assess the feasibility of establishing a fertilizer plant, at a suitable location in Nepal which shall be determined by the Consultant. The work to be undertaken under this study will cover three major areas, namely:
 - i. Technical Feasibility
 - ii. Economic and Financial Evaluation
 - iii. Environmental and Social Impact Assessment and Mitigation Measures; and
 The study should:
 - A. Recommend the GoN on the feasibility of the Plant establishment from a technical, social, financial, economic and sustainability perspective.
 - B. Suggest the investment models and operations structure.
 - C. Estimate the current and future effective demand of chemical fertilizers.
 - D. Explore the export potential to the international markets in case of production exceeding domestic demand.
 - E. Identify the energy, land, water and raw materials requirement to run the Plant.
- ◆ The selection procedure of the Consultant will be governed by the prevailing laws of Nepal, namely the Public Procurement Act, 2007 (2063 BS) & Public Procurement Regulation, 2007 (2064 BS). The received EOI shall be evaluated on the following grounds:
Details of Qualifying Criteria

Description	Marks out of 100
Financial Capacity of Firm	10
Experience of Firm	40
Availability of Required Professional Key Personnel	50

- ◆ a) The EOI documents including the ToR may be downloaded from the website of Public Procurement Monitoring Office or IBN (www.investmentboard.gov.np/page/publications/downloads) (preferred way) or collected from the Office of the Investment Board between 10 am to 5 pm Nepal Standard Time ("NPT"). Required documents should be submitted by 5 pm NPT within 30 days of the first publication of the EOI notice, along with a bank voucher of a non-refundable fee of NPR 3,000 (in words, Nepalese Rupees Three Thousand only) or US\$ 35 (in words, US Dollars Thirty-five only) or Euro 25 (in words, Euro Twenty-five only). The account information is as follows:

Name of the Bank	Everest Bank Limited, Kathmandu, Nepal
A/C Information	A/C No.: 5201265 A/C Name: Office of the Investment Board, Nepal Code: 27-301-01 Subject: 15112
Swift Code	EVBLNPKA

- b) The EOI shall be submitted in the following ways:

i) Duly completed EOI documents in soft copy should be received via
Email at the address: fertilizerplant@investmentboard.gov.np (preferred way).

OR

ii) Duly completed EOI documents in hard copy should be submitted or received via registered post to the address on the right.

Address:

Re: Chemical Fertilizer Plant
The Chief Executive Officer (CEO), Office of the Investment Board
International Convention Center, New Baneshwor, Kathmandu, Nepal
Phone: 977-1-4475277, 4475278, 4475280
Fax: 977-1-4475281
Email: fertilizerplant@investmentboard.gov.np

- ◆ In case the day of submission of the EOI falls on a public holiday, it should then be submitted by 5 pm on the following working day.
- ◆ Only shortlisted Consultants will be invited further to respond to the Request for Proposal ("RFP") notice from the IBN. IBN reserves the right to accept or reject any or all of the received EOI Documents with or without giving any reasons whatsoever. Only three (3) top ranked firms obtaining at least (50 %) marks in the EOI evaluation process will be listed as pre-qualified firms. Further information or clarification can be obtained by visiting the IBN website (www.investmentboard.gov.np) or by contacting the IBN office between 10 am to 5 pm NPT.
- ◆ Pre-qualified firms will be notified 30 days after the EOI submission deadline with a request for Technical and Financial proposals (RFP). Further selection during the RFP process will be in accordance with the Quality and Cost Based Selection procedure (QCBS) as described in Public Procurement Act, 2007 (2063 BS) & Public Procurement Regulation, 2007 (2064 BS).

